



Expression of Interest (EOI) for Selection of Helicopter Shuttle Service providers in Bihar

Issued by

Department of Tourism, Government of Bihar

May, 2020



**Department of Tourism, Government of Bihar,
Old Secretariat, Patna-800015**

Disclaimer

The information contained in this Expression of Interest document (the "EOI") or subsequently provided to Applicant(s), whether verbally or in documentary or any other form, by or on behalf of the Authority or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this EOI (the "Application"). This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisors to consider the particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

The Authority, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant or Applicants, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way with pre-qualification of Applicants for participation in subsequent stages.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI. The Authority may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to short-list and select pre-qualified Applications for subsequent stages or to appoint the selected Applicant for the Project and the Authority reserves the right to reject all or any of the Applications or Bids without assigning any reasons whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission

Contents

Disclaimer	2
Section 1 - Letter of Invitation	4
Section 2 - Information to Applicants	5
Section 2.1 – Data Sheet: Information to Applicants	9
Section 2.2 – Data Sheet: Evaluation of Pre-Qualification Stage	10
Section 3 - Proposal Submission – Standard Forms	12
Section 4 - About the Project	19

Section 1 - Letter of Invitation

EOI No.: 09/2020/913

Date: 18.05.2020

EXPRESSION OF INTEREST (EOI) FOR SELECTION OF HELICOPTER SHUTTLE SERVICE PROVIDERS IN BIHAR

1. Department of Tourism, Government of Bihar, invites Expression of Interest (EOI) for Selection of Helicopter Shuttle Service Providers in Bihar to provide Heli Tourism and transport related service in Bihar.
2. The objectives and details of the Assignment are provided in the EOI. The Applicant will be selected in line with the procedures and criteria described in this EOI.
3. The EOI includes the following documents –
Section 1 – Letter of Invitation
Section 2 – Information to Applicants
Section 3 – Technical Proposals – Standard Forms
Section 4 – About the Project
4. Interested Applicants may submit their proposals to Tourism office at the address mentioned below. The following shall be the calendar of events for the selection process:

S. No.	Event Description	Date
1.	Last date for receiving queries/ clarifications	01.06.2020, 17:30 hrs
2.	Reply to Queries received by DOT	10.06.2020, 17:30 hrs
3.	Last date for submitting Eol	22.06.2020, 17:30 hrs
4.	Shortlisting and announcement of discussion date with eligible applicants	30.06.2020, 11:30 hrs
5.	Issue of RFP to eligible applicants	15.07.2020

5. Postponement of Calendar of events (if any), subsequent notification, changes, amendments and selection/ rejection of proposal shall be intimated on DOT website (www.bihartourism.gov.in).
6. DOT, Bihar reserves the right to accept or reject any or all the proposals received without assigning any reasons thereof.

Special Secretary, Tourism
Government of Bihar

Section 2 - Information to Applicants

1. INTRODUCTION

- 1.1. The Client named in the “Data Sheet” will select firms, in accordance with the method of selection indicated in the Data Sheet.
- 1.2. The Applicants are invited to submit Expressions of Interest (Proposals) as specified in the Data Sheet for providing services required for the Assignment named in the Data Sheet. Assessment of the Proposal by the evaluation committee constituted by the Client shall be the basis for Shortlisting of Applicants by the client.
- 1.3. The Applicants must familiarize themselves with local conditions and take them into account in preparing their Proposals. To obtain first-hand information on the Assignment and on the local conditions, Applicants are encouraged to pay a visit to the Client before submitting a Proposal. The Applicant’s representative should contact the officials named in the Data Sheet to arrange for their visit or to obtain additional information on the pre-proposal conference. Applicants should ensure that these officials are advised of the visit in adequate time to allow them to make appropriate arrangements.
- 1.4. The Client will provide the inputs specified in the Data Sheet and make available relevant project data and reports.
- 1.5. Please note that (i) the costs of preparing the proposal and any visit to the Client, are not reimbursable as a direct cost of the Assignment; and (ii) the Client is not bound to accept any of the Proposals submitted.
- 1.6. Government of Bihar expects Applicants to provide professional, objective, and impartial advice and at all times and hold the Client’s interest paramount, without any consideration for future work, and strictly avoid conflicts with other assignments or their own corporate interests. Applicants shall not be hired for any assignment that would be in conflict with their prior or current obligations to other clients, or that may place them in a position of not being able to carry out the assignment in the best interest of the Client.
- 1.7. It is Government of Bihar’s (GoB) policy to require that Applicants observe the highest standard of ethics during the execution of such EOI. In pursuance of this policy, GOB:
 - a. defines, for the purposes of this provision, the terms set forth below as follows:
 - i. “corrupt practice” means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the selection process or in contract execution; and
 - ii. “fraudulent practice” means a misrepresentation of facts in order to influence a selection process or the execution of a contract to the detriment of GoB and includes collusive practices among Applicants (prior to or after submission of proposals) designed to establish prices at artificial, non-competitive levels and to deprive GoB of the benefits of free and open competition.
 - b. will reject a proposal for selection if it determines that the firm recommended for selection has engaged in corrupt or fraudulent activities in competing for the EOI in question;

2. CLARIFICATION AND AMENDMENT OF EOI DOCUMENTS

- 2.1. Applicants may request a clarification of any item of the EOI document up to the date and time indicated in the Data Sheet, before the Proposal submission date. Any request for clarification must be sent in writing by electronic mail (e-mail) to the Client's e-mail address as indicated in the Data Sheet. The Client will respond to such requests and will upload the response (including an explanation of the query but without identifying the source of inquiry) in the DOT website (www.bihartourism.gov.in)
- 2.2. At any time before the submission of Proposals, the Client may, for any reason, whether at its own initiative or in response to a clarification requested by an invited firm, modify the EOI documents by amendment. Any amendment shall be issued in writing through corrigenda/ addenda. Such Corrigenda/ Addenda shall be uploaded on the DOT website (www.bihartourism.gov.in) and published in the newspaper and will be binding on them. The Client may at its discretion extend the deadline for the submission of Proposals.

3. PREPARATION OF PROPOSAL

- 3.1. Applicants are requested to submit a Proposal (para 1.2) written in the language(s) specified in the Data Sheet.
- 3.2. In preparing the proposal, applicants are expected to examine the documents comprising this EOI document in detail. Material deficiencies in providing the information requested may result in rejection of a Proposal.
- 3.3. The Proposal should provide the following information using the attached Standard Forms (Section 3):
 - i. A Covering Letter from the applicant for submission of Proposal (Section 3A) and Candidate details (Section 3B)
 - ii. Auditor Certificate for Applicant's Experience Details - an outline of recent experience on assignments (Section 3C) of similar nature.
 - iii. Power of Attorney for Authorized Signatory (Section 3D)
 - iv. Any additional information requested in the Data Sheet.

4. SUBMISSION AND OPENING OF PROPOSALS

- 4.1. The EOI document may be downloaded from through DOT's website (www.bihartourism.gov.in). Applicants are requested to go through the EOI carefully and submit the required information without exception otherwise proposals will be rejected.
- 4.2. The completed proposal comprising documents indicated in Clause 3, along with self-attested copies of requisite forms / certificates / documents as mentioned in different sections of the EOI document shall only be accepted
- 4.3. The proposal shall be prepared in indelible ink. It shall contain no inter-lineation or overwriting, except as necessary to correct errors made by the firm itself. Any such corrections must be initialed by the person or persons who sign(s) the Proposals.
- 4.4. An authorized representative of the Consultant initials all pages of the proposal. The

representative's authorization is confirmed by a written power of attorney accompanying the Proposal. (Form at Section 3D)

- 4.5. The original and all copies of the Proposal shall be placed in a sealed envelope clearly marked **"Expression of Interest for Selection of Helicopter Shuttle Service Providers in Bihar"**. This envelope shall bear the submission address and other information indicated in the Data Sheet.
- 4.6. The completed Proposal must be delivered at the submission address on or before the time and date stated in the Data Sheet. Any Proposal received after the closing time for submission of proposals shall be returned unopened.
- 4.7. After the deadline for submission of proposals, the Proposal shall be opened by the evaluation committee and evaluation will be done.
- 4.8. The Applicants who are qualified will be intimated for the discussion on technical aspects of the project and the RFP will be issued to these qualified applicants only.

5. PROPOSAL EVALUATION

General

- 5.1. From the time the proposals are opened to the time the shortlisting is completed and communicated, if any Applicant wishes to contact the Client on any matter related to its proposal, it should do so in writing at the address indicated in the Data Sheet. Any effort by the firm to influence the Client in the Client's proposal evaluation, proposal comparison or selection decisions may result in the rejection of the Applicant's proposal.
- 5.2. The Client has adopted a two-stage process for shortlisting of applicants (collectively referred to as the "Selection Process") for selection of the Applicant for the Project. The first stage of the Selection Process is the "Pre-Qualification Stage". In the second stage the RFP will be issued to candidates found eligible in the first stage.
- 5.3. DOT may at its sole discretion and at any time during the evaluation of EOI, disqualify any applicant, if the applicant has made misleading or false representations in the forms, statements and attachments submitted in proof of the eligibility requirements.
- 5.4. DOT shall have all the rights to disqualify the Application during the evaluation of EOI for any of the following reasons:
 - Submission of proposal without required documentation;
 - Non-Submission of formats as per the standards / format prescribed in the EoI
 - The Applicant has been blacklisted by State/UT/Central Government or any Public Sector Undertaking under them;
 - The Applicant has been in litigation with any Government agencies/Institutes in India;

Evaluation of Pre-Qualification Stage

5.5. The Pre-Qualification Stage shall involve assessment of the proposal submitted by the Applicants on the basis of the pre-qualification criteria defined in the Data Sheet. Applicants must meet all the pre-qualification criteria defined in the Data Sheet to be shortlisted for next stage of selection.

5.6. After the shortlisting of applicants, the Client shall invite all the suitable pre-qualified Applicants for discussion to finalize the terms of the RFP. The issues would cover but not be limited to:

- Finalizing type of helicopters
- Mode of tariff finalization
- Revenue structure
- Frequency of operation
- Operations Schedule for selected destinations
- Others, as required

6. FINALIZATION AND ISSUE OF RFP

6.1. Post the shortlisting of eligible applicants and discussion with these shortlisted applicants, the Client shall finalize the RFP and issue the same to only the candidates qualifying the eligibility criteria mentioned in the EOI.

Section 2.1 – Data Sheet: Information to Applicants

Sl. No.	Title	Details
1	Name of Client	Department of Tourism, Govt. of Bihar
2	Name and Description of Assignment	<p>Name of the Assignment: <i>Selection of Helicopter Shuttle Service Providers in Bihar</i></p> <p>Brief Description of the Assignment: DOT invites Expression of Interest (EOIs) for Selection of Helicopter Shuttle Service Providers in Bihar to render helicopter tourism and transport related services in the State of Bihar.</p>
3	Clarification of any item of the EOI	<p>Clarifications may be requested up to 01.06.2020; 05:30 PM</p> <p>Requests for clarification beyond the notified date and time shall not be considered.</p> <p>Clarifications shall be requested through an e-mail sent to js.bihartourism@gmail.com with the subject line “<i>Queries concerning EOI for Selection of Helicopter Shuttle Service Provider in Bihar</i>”</p>
4	Language of the Proposal	English
5	Applicant may associate with other participating Applicants	<p>Yes</p> <p>A maximum of two entities can submit their EOI as a Consortium. In case the consortium is shortlisted, RFP shall be issued in the name of the consortium and not any single entity which is part of the consortium</p>
6	Validity of Proposal	180 days from submission of Proposal
7	Submission of proposal	<p>Last date and time for submission of bids is: 22.06.2020; 05:30 PM</p> <p>Proposals to be submitted to: Special Secretary, Tourism Department of Tourism, Government of Bihar, Old Secretariat, Patna-800015 email - js.bihartourism@gmail.com Tel.- +91 0612 2217989</p>
8	The address to send queries to the Client is:	<p>Special Secretary, Tourism Department of Tourism, Government of Bihar, Old Secretariat, Patna-800015 email - js.bihartourism@gmail.com Tel.- +91 0612 2217989</p>

Section 2.2 – Data Sheet: Evaluation of Pre-Qualification Stage

#	Criteria	Basis of Evaluation	Documents Required
1.	Legal Entity	<p>The Bidder can be an independent private legal entity incorporated / registered in India such as proprietorship firm, partnership firm, or a private limited company, government-owned entity</p> <p><i>For the purpose of this EOI an Applicant is defined as a Helicopter Service Provider who has submitted their proposal for this Expression of Interest. A Helicopter Service Provider may be either an Operator or an Aggregator.</i></p> <p><i>An Operator is defined as a person, organization or enterprise engaged in or offering to engage in helicopter operations. The Operator must be registered with DGCA and must hold the relevant Non-Scheduled Operator Permit (NSOP) and other relevant permits from the relevant regulatory authority.</i></p> <p><i>An Aggregator is defined as a service provider who engages one or more Operators, as defined above, to offer helicopter services through a common platform. If the applicant is an Aggregator, the terms and conditions of the EOI shall apply to the Operators through whom the Aggregator shall provide helicopter services, and where applicable, to the Aggregator as well.</i></p> <p><i>A maximum of two entities can submit their EoI as a Consortium. In case the consortium is shortlisted, RFP shall be issued in the name of the consortium and not any single entity which is part of the consortium</i></p>	<ul style="list-style-type: none"> - Certificate of Incorporation of bidding entity - GST Registration Certificate bidding entity - Copy of PAN - Licenses and Permits as applicable - In case Applicant is an Aggregator, copy of MoU/ Contract with Operators is required - In case of two consortium partners, Consortium Agreement is required
2.	Financial Strength	<p>a. The bidder company should have an average annual turnover of not less than Rs. (INR) five (5) crore (each year) for the last 3 years (total turnover of not less than Rs. (INR) fifteen (15) crore cumulatively in the last 3</p> <p>b. The bidder must have a positive net worth as on 31.03.2019</p>	<p>Certificate from the statutory auditor</p> <p>Certificate from the statutory auditor</p>

3	Experience	<p>a. The Bidder as a Company must be currently in the aviation business of air-operations under valid Non-Scheduled Operator's Permit (NSOP) / Air Operator's Permit (AOP) for the last five years from the last date of submission of the tender.</p> <p>Out of this at least two years' experience is necessary in providing charter / hiring services to Government/ Government Agencies.</p>	<ul style="list-style-type: none"> - Self-signed undertaking stating total number of years of experience - Copy of work order and proof of completion for completed project. - In case of aggregator, Permit criterion would be applicable to each operator through whom the Aggregator shall provide helicopter services.
		<p>b. The Bidder must have in its fleet at least three (3) airworthy light helicopters not older than 10 years vintage as on the last date of submission of bids, endorsed on its NSOP and cleared/ approved by DGCA for flight operations. No accidental helicopter(s) shall be counted/ considered for the above purpose.</p>	<p>Copies of currently valid Certificate of Airworthiness (C of A), C of Registration (C of R), Weight Schedule, etc. issued by DGCA, BCAS and other competent authorities, for the operation of the helicopter service must be furnished along with the Proposal.</p> <p>In case of aggregator, the total operators should meet this criterion.</p>
4	Annual Safety Audit Reports	<p>a. Positive annual safety audit report</p>	<p>The Bidder (each operator in case applicant is aggregator) shall have to submit Annual Safety Audit Reports for the last three years conducted by a reputed and certified Safety Auditor, as per norms prescribed under the BCAS/</p>
5	Blacklisting/ Debarring	<p>The bidder should not be blacklisted by any Department / Agency / PSU in any State or Central Government of India as on date of submission of bid</p>	<p>Self-declaration as part of Form 3A signed by authorized bid signatory for the bidder (In case of aggregator, each operator must also provide such declaration separately)</p>

Section 3 - Proposal Submission – Standard Forms

- 3A Proposal Submission Form
- 3B Applicant Details - To be filled by applicant/ each consortium partner/ aggregator and its operators
- 3C Auditor Certificate for Applicant’s Experience Details
- 3D Power of Attorney

3A - Proposal Submission Form

(On the Letterhead of the Bidder)

To:

Special Secretary,
Department of Tourism
Government of Bihar,
Old Secretariat.
Patna-800015

Dear Sir:

Subject: Expression of Interest for “Selection of Helicopter Shuttle Services in Bihar”

We, the undersigned, are hereby submitting our Proposal in accordance with your Expression of Interests notified on DOT website www.bihartourism.gov.in as EOI number:_____.

I/we, having examined all relevant documents and understood their contents, hereby submit our Proposal for Selection of Helicopter Service Providers for Heli Tourism Services in Bihar

We hereby undertake as follows:

1. All information provided in the Proposal and in the Appendices is true and correct and all documents accompanying such Proposal are true copies of their respective originals.
2. I/We shall make available to the Client any additional information it may deem necessary or require for supplementing or authenticating the Proposal.
3. I/We certify that we or any of our Associate have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.
4. I/we have not blacklisted/barred/show-caused against by the Government of Bihar or any of its agencies for any reasons whatsoever.
5. I/we have not been blacklisted/barred/show-caused against by the Central / any other State / UT Government or its agencies for indulging in corrupt or fraudulent practices or for indulging in unfair trade practices or for backing out from the execution of contract after an award of work.
6. I/we am/are not involved in any major litigation that may affect or compromise the delivery of service required if we were to be awarded with this work.
7. I/We have examined and have no reservations to the EOI Documents, including any Addendum issued by the Client.
8. I/We do not have any conflict of interest
9. I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as defined in Clause 1.7 of EOI document, in respect of any tender or request for proposal issued by or any Contract entered into with the Client or any other public sector enterprise or any government, Central or State; and

10. The Proposal is unconditional
11. I/We agree to keep this offer valid for 180 (One Hundred and Eighty) days from the Proposal Due Date specified in the EOI
12. I/We understand that you may cancel the Selection Process at any time and that you are neither bound to accept any Proposal that you may receive nor to select the Consultant, without incurring any liability to the Applicant.
13. All information provided in the table below is true and correct

Our Proposal is binding upon us and subject to the modifications resulting from subsequent negotiations.

We understand you are not bound to accept any Proposal you receive. Yours sincerely,

Authorized Signatory:

Name and Title of Signatory:

Name of Applicant

Address:

3B – Applicant Details

No.	Criteria	Details
1.	Applicant Details	
a.	Name of Company/Firm	
b.	Country of Incorporation	
c.	Date of Incorporation and/or Commencement of Business	
d.	Brief description of Company/Firm including details of its main lines of business and proposed roles and responsibilities in this Project	
e.	Registered Office Details	Address: Contact Person: Mobile: Phone: Email: Fax:
f.	Branch/Regional Office Details	Address: Contact Person: Mobile: Phone: Email: Fax:
g.	Details of the Authorized Signatory for the EOI	Name: Designation: Address: Phone: Email:
h.	Details for individual(s) who will serve as Point of Contact	Name: Designation: Mobile: Phone: Email:
i.	Nature of Business. COI, MOA & MOM to be submitted.	(such as Govt. Organization/Undertaking, Public/Private Ltd. Co., Partnership, Firm, HUF, etc.)
2	Company or Firm registration details with the supporting documents either copy of the Certificate of Incorporation by the Registrar of Companies or of the Registration Certificate issued by Registrar of Firms	
3	Number of years of relevant experience	Number of Years: Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
4	PAN Card Number. Self-attested copy to be enclosed.	Number: Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No

5	TAN Number. Self-attested copy to be enclosed.	Number: Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
6	Professional Tax Number. Self-attested copy to be enclosed.	Number: Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
7	GST Number. Submit self-attested copy of GST Registration Certificate	Number: Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
8	Enclosed Form 3A	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
9	Enclosed Form 3B	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No Supporting Documents Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
10	Enclosed Form 3C	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No
11	Enclosed Form 3D	Form Enclosed: <input type="checkbox"/> Yes <input type="checkbox"/> No

3C - Auditor Certificate for Applicant's Experience Details

(On the Letterhead of the Statutory Auditor)

Date: _____

To Whomsoever It May Concern

We have verified the relevant statutory and other records of M/s _____ [Name of the Applicant] and certify that the information submitted by M/s _____ [Name of the Applicant] as per the following form are true and correct.

Sl. No.	Location	Route Details	Operation Since (DD/MM/YYYY)	Passenger Capacity Per Trip	Total Number of Trips as on Submission Date
1					
2					
3					
4					
5					

This certificate is being issued to be produced before Department of Tourism, Government of Bihar for **“Selection of Helicopter Shuttle Service Providers for Tourism Services in Bihar”**

(Seal and signature of Auditor)

Name of the audit firm: _____

CA Membership Number: _____

Date: _____

Authorised Signatory: _____

Name and Title of Signatory: _____

Name of Applicant: _____

3D- Power of Attorney of Authorized Signatory

Know all men by these presents, we..... (Name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorise Mr/Ms (name), son/daughter/wife of and presently residing at, who is presently employed with us and holding the position of, as our true and lawful attorney (hereinafter referred to as the "Authorized Signatory") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for pre-qualification and submission of proposal for Services for the proposed assignment "**Selection of Helicopter Shuttle Service Providers for Tourism Services in Bihar**" including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Pre-Proposal Conference and other meetings and providing information/ responses to the Employer, representing us in all matters before the Employer, signing and execution of all contracts and undertakings consequent to acceptance of our proposal, and generally dealing with the Employer in all matters in connection with or relating to or arising out of our proposal for the said Project and/ or upon award thereof to us

AND we hereby agree to ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorized Signatory in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE,, THE ABOVE NAMED IN PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF, 20. in line with the following points

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.

For

Witnesses:

- 1.
- 2.

.....
(Signature, name, designation and address)

Accepted

(Notarised)

..... (Signature)

(Name, Title and Address of the Authorized Signatory)

Section 4 - About the Project

Need for Helicopter Shuttle services in Bihar

Bihar is one of the most favored tourist destinations in India for both domestic & International traffic. The State attracts tourist for its religious destinations, history, art and culture. The land of Bihar has been blessed by being home to the birthplace of religions namely Sikhism, Jainism and the land where Buddha attained enlightenment, the holy land of Bihar is truly marvelous. To showcase these offerings to the tourists visiting Bihar, various tourist circuits have been identified and developed in the State. Among these the important circuits include the Buddhist circuit, Ramayana circuit, Sufi circuit, Jain circuit, Shiv/Kanwariya circuit and Gandhi circuit.

Over 5 lakh foreigners visited Gaya and Bodhgaya last year. Besides, 1.8 lakh and 1.7 lakh foreign tourists came to Rajgir and Nalanda in 2019. With the launch of direct flights from several countries, the footfall of foreign tourists has increased manifold. There are now direct flights to Gaya from Rangoon, Paro in Bhutan and Hanoi in Vietnam among other countries. Around 20,000 foreigners visited the state for the Pitrapaksha Mela in Gaya. The arrival of foreign tourists has seen a 12-fold increase from 85,673 in 2001 to 10.9 lakh in 2019. In terms of DTA (Domestic Tourist Arrival) in 2019 3.39 crore tourist visited the state. Be it Sonapur Mela in November or Shrawani Mela in August, people in lakhs visit the state.

Tourists can cover multiple locations in a single day so that they can spend more time in what's important for them and less time in travelling and address some long-existing concerns in the Bihar tourism industry like the unexploited tourism potential of tourist places due to connectivity challenges like VTR (Valmiki Nagar Tiger reserve) and others can be achieved.

The use of helicopter service eliminates the stress of travelling and allows tourists to focus on the soul-refreshing Journey. Tourists can cover multiple locations in a single day so that they can spend more time in what's important for them and less time in travelling – this is often not possible with commercial airlines. This will also reduce expense incurred toward hotel stay and travel arrangements. It will also help in putting smaller cities on tourist map which are not having air travel facilities and will get connected through helicopter services. These areas are significant from the tourism point of view as well and the helicopter services will benefit the tourists

To achieve these objectives, the department of tourism, Government of Bihar intends to put a special emphasis on creating an unforgettable positive experience for tourists through Helicopter service. The selection of Helicopter shuttle service provider is a step towards in that direction while keeping the strengths and potential of tourism of the state of Bihar in mind.

Destinations to be covered

The DOT, Government of Bihar (GOB), India intends to engage a Helicopter Operator, registered and based in India, owning and/or operating rotary wing helicopters to provide helicopter services for tourist services use based for Intra and Inter State operations with twin-engine Helicopters on the below mentioned destinations:

➤ **PATNA**

Patna enjoys the distinction of being one of the oldest cities of the world and is a gateway for places of Buddhist importance such as Vaishali, Nalanda, Rajgir, Gaya and Bodhgaya.

The cultural heritage of Patna is reflected in its many ancient monuments. Kumhrar and Agam Kuan are the sites of the ruins of the Mauryan empire. Takht Sri Patna Sahib is one of the Five Takhts of Sikhism and consecrates the birthplace of the tenth Guru of the Sikhs, Gobind Singh.

Padri Ki Haveli, High Court, Golghar, Sultan Palace and Secretariat Building are examples of British architecture. Gandhi Maidan is a historic ground in Patna where several freedom movement rallies took place.

Buddha Smriti Park near Patna Junction, Patna Planetarium, New Patna museum, Ganga ghats and Sabhyata Dwar with a Mauryan-style architecture are prominent tourist sites attracting thousands of tourists daily.

➤ **RAJGIR**

A beautiful city positioned in the Nalanda district (host to one of the UNESCO World Heritage sites) in the state of Bihar, Rajgir entices the attention of the tourists from all over the globe. The place is enveloped by scenic rocky hillocks each lined with ancient stone walls – vestiges of the ancient capital of Magadha and is placed in a valley. Rajgir has been closely related to Hinduism, Buddhism and Jainism and has played host to Lord Buddha and Mahavira, thus has many archeological sites related to Buddhism and Jainism.

It also hosts religious sites related to Sikhism and Sufism as well. Considering the rich heritage and the historical importance, it is one of the most important tourist destinations in the world.

The Patna airport is the nearest (100km) for access to Nalanda. It becomes important to have a new way of fast commuting which will save time of the tourists especially International tourists visiting the state.

➤ **GAYA**

The holy city is decorated with the prominent religious places associated with Hindu and Buddhist faith. Ardent devotees of both sects have made this site their religious abode. About 15 km from Gaya town is Bodhgaya, the most important site of Buddhist pilgrimage in the world.

The place is a sacred site of the first order, and its central temple, the UNESCO World Heritage listed Mahabodhi Temple, is an obligatory stop on the Buddhist pilgrimage circuit. Adjacent to the Mahabodhi Temple is the Bodhi tree itself under which Gautama Buddha is said to have attained Enlightenment 2,500 years ago.

Gaya is significant to Hindus from the point of view of a ritual called pinddaan at Vishnupad temple. Millions of pilgrims visit Vishnupad temple annually from across the world.

➤ **VALMIKI TIGER RESERVE**

The foot of the Himalayas, close to the Nepal border, is home to one of the largest forests in Bihar. Spread across 880 sq. km. (approx.), the Valmiki Wildlife Sanctuary is the safe home for the tigers, one of the threatened species of the world and various other flora and fauna. Located at the cradle of Himalayan outermost ranges Shivalik range, the region has a very undulating landscape comprising of steep rise and deep ridges with the lush green forest around.

The Valmiki Tiger Reserve arranges safaris for tourists and offers accommodation as well. There are opportunities for trekking, birdwatching and other Adventure tourism activities

However, it lies below in the priority chart of the tourists despite huge and unexploited tourism potential mainly due to connectivity challenges

➤ **JAMUI**

The district hosts various Jain and Hindu religious sites. Jain Mandir Lachhuar and Giddheshwar temple is visited by thousands of devotees. The district also hosts scenic and beautiful eco- tourism sites like Simultalla and Bhim bandh

➤ **Others as required**